



SkipTheDishes COVID-19 Support Restaurant Partner Email, October 9th, 2020

SkipTheDishes is standing beside our partners following the provincial government's announcement that restaurant dining rooms in Toronto, Peel and Ottawa must close in response to surging cases of COVID-19.

Effective October 10, we are implementing a 25% commission rebate for your restaurant — and for all local, independent restaurants like yours.

That means for every Skip order you receive — pickup or delivery — we'll direct 25% of the commission back to your restaurant through November 6.

Here's what else you can expect:

- Additional marketing and order-driving initiatives that can both increase repeat orders and attract new customers, like the launch of the Skip Rewards program
- The continuation of our restaurant tipping initiative, which has so far seen over \$1 million in generous donations from customers go directly to local restaurants

With pick-up and delivery orders becoming a critical avenue of income throughout the pandemic, this new wave of restrictions is no different. We've been working hard to provide meaningful support to restaurants across the country since COVID-19 first began, giving more than \$24 million in commission rebates and order-driving initiatives back to our partners since March, and we are proud to extend that support.

We are monitoring the situation closely and will revisit our support as the circumstances surrounding COVID-19 evolve.

Regards,

Steve Puchala, Senior Vice President of Restaurants
Robert Payne, Vice President of National Brands & Strategic Partnerships