June 7, 2017 Marketing Committee Minutes



Wednesday, June 7, 2017 4:30 p.m. to 5:30 p.m. 76 Main Street North

MEMBERS:

Roberta Carreiro, Grettel Comas Herman Custodio, Peeyush Gupta, Jason Palmer, Fernando Russo

STAFF:

Suzy Godefroy, Bobby Karmakar

1. Summer Campaign

a. Radio

- Ad quotations were presented and discussed with what fits in the budget.
- Ethnic media was mentioned as it would give broader reach and is also cheaper.
 - Chin Radio and CIRV FM 88.9 were mentioned

b. Social Media

- Numerous meetings with inBrampton, Bramptonist and Brampton Guardian were held.
- inBrampton will feature regular monthly (banner) ads on their main page as well as a contest.
- Bramptonist will do a feature list for downtown.
- Brampton Guardian will be a digital takeover the week before Classic Cars Celebration.
 - Bolded numbered figures in the budget handout presented to present members are quotes.

c. Discover Downtown

- The 16 page magazine went to print today and sent the file to most members present and are printing 20,000
- Distribution will be 10,000 by the previous provider to immediate downtown core residents.
- Seeking into distributing 5,000 within BIA resources to coffee shops and possibly
 GO stations before passengers commute on the train.
- Seek Brampton Tourism to bring this for newcomers to Brampton.
- For the next edition, a proposed layout for what can be advertisements, editorials, and photos.
 - Need to determine the ratio of ads to be sold and other content.
 - Action point: Bring advertising to the Board if advertising should be done.
 - o Holiday edition: make Arrange a meeting in July to plan this edition



2. Garden Square Screen & DBBIA Promotional Opportunities

• This item was not discussed.

3. Outreach Opportunities

- a. Farmers' Market June 17 October 2017
- b. Latin Festival
- c. Vibrant Brampton
- d. Carabram
- e. International Yoga Festival
- f. Arts Alive Sharon Vandrish
- g. MEA Municipal Engineering Association
- Summary of opportunities for businesses to get involved as a restaurant or vendor since events are happening every weekend. All of the above have been approached to the BIA.
 - Sponsorship for Vibrant: Events discussed this yesterday and thought of bringing it to the Marketing Committee.
 - The BIA is sponsoring Latin Fest and the Jazz Festival, as well as sponsored FOLD.
 - Should sponsor Vibrant as it brought lots of people. Last year's sponsorship was \$2,500.
 - Action point: Recommendation to sponsor \$3,000 to the Board.

4. Queen Street Merchant Activations

- An initiative about the evolved change from the Downtown Brampton Farmers' Market.
- A pilot project similar to a sidewalk sale to activate a certain area.
- Promotional postcards should be distributed.
- Possible name: Queen Street West Pop-Up Market

5. Fall & Christmas Marketing

• This item was not discussed.